

RESEARCH ON ECONOMIC POLICY IMPLEMENTATION & MANAGEMENT  
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**Name:** SAIMIR SALLAKU  
**Date of birth:** September 4, 1974  
**Nationality:** Albanian  
**Qualifications:** Ongoing PhD studies on Performance Budgeting and Public Expenditure Management Reform, Faculty of Economics, University of Tirana.  
Master in Business Administration, Staffordshire University, United Kingdom, 2001  
Certificate of *Authorised Accountant*, issued by Ministry of Finance Albania. 2001  
BA Degree in Finance and Accounting, Major of Banking, Faculty of Economy, University of Tirana, Albania, 1997  
One month Training of Trainers course “*Entrepreneurship – Faculty Development Program*” conducted by ISTUD, under the SEED initiative of IFC/World Bank, Sarajevo, Bosnia and Herzegovina. 2002  
Three months course on ‘*Teaching Proficiency in the Higher Education*’ organised by Department of Psychology-Pedagogy of Faculty of Social Sciences, Tirana, Albania. 1999  
*Autumn School* in Accounting and Finance, Staffordshire University, TEI of Piraeus and Faculty of Economy, Nea Makri, Greece. 1998  
*Summer School* in Economics and Finance, Staffordshire University and Faculty of Economy, Tirana, Albania 1998  
**Languages:** Albanian, Mother Tongue; English, Excellent; Italian, Very Good; French, Basic  
**Countries of work experience:** Albania, Kosovo, Slovenia  
**Professional experience:**  
**2002 – present** Independent Consultant associate of REPIM  
**2004** Tutor of module Financial Management of Public Institutions, Training Programme for Civil Servants organised by CIPFA and Centre for Excellence in Finance in Slovenia.  
**2001 – present** Country Coordinator of Students in Free Enterprise (SIFE Albania)  
**1998 – present** Lecturer, Finance-Accounting Department, Faculty of Economy, University of Tirana

**Saimir Sallaku** has been consultant on REPIM’s Strengthening the Budget Process projects (SPEM2 and 3) and on REPIM’s project Supporting the Ministry of Finance, Line Ministries and the Department for Strategy and Donor Coordination for Strategic Plans Development, the Implementation of Medium Term Budget Program, Public Investment and Monitoring with the Ministry of Finance in Albania. He had significant inputs into the preparation and application of the Programme Policy Review and Programme Expenditure and Investment Planning procedures working with line ministry staff. He has been involved in designing and delivering workshops and on-the-job training for Ministry of Finance and other line ministry staff such as Labour and Social Affairs, Health, Education, Agriculture, Interior, Defence, Public Works and Transport and Foreign Affairs. He has contributed to the preparation of key documentation supporting the organisation and management of the MTBP process and has provided continuous support by participating in MoF’s MTBP Secretariat process. Other work has included: support to design of

Programme Policy Review and Public Expenditure Planning IT platform; participation in the Government's Technical Secretariat process for the design of a new foreign aid management system, including contributing to preparation of Technical Secretariat technical papers. Under the current project he has delivered inputs into MTBP Document Redesign; Preparation of GDB Guidebook; Training of General Directorate of Budget and Training of Programme Management Teams and Policy Advice to General Directorate of Budget.

In 2010, he has provided a series of presentation to the Ministry of Finance and Economic Development and Line Ministries in Kosovo on the Albania's PFM reform process.

As well as his public sector experience in budgeting, Saimir has considerable private sector development experience. Saimir is the founder of the first SIFE team in Albania in 1996 and acts in the role of Country Coordinator for SIFE Albania since 2001. He has considerable experience of the privatisation process and business development in Albania. As well, he is a on the Board of Directors of a Commercial bank and serves on the regulatory body that supervises non bank financial institutions in Albania.

Highlights of Mr. Sallaku's career are presented below.

Kosovo – Strategic Expenditure Review. The objective of Strategic Expenditure Review was to link the strategic policies set out in the Economic Development Action Plan with the sectors defined in the Medium Term Expenditure Framework. A review of the Education sector was carried out to see whether the planned budget and expenditures for the coming year were in line with the necessary resources available to implement Government's priority policies related to economic development.

Albania - Police Assistance Mission of the European Commission to Albania III (PAMECA III) support to the General Directorate of Police on linking the MTBP to strategic plans. The aim of the assignment was to provide targeted support to the Medium Term Budgetary Program (MTBP) process and its requisite requirement for clear, measurable strategies.

Albania – NSDI Monitoring and Procurement Assessment. Team Leader of a local consultancy group to support Line Ministries to set up monitoring systems for the Sector and Cross-Cutting Strategies in the framework of an Integrated Planning System; to enhance the policy dialogue on assessing sector strategies' results; to use high level discussions on PAM objectives to encourage SWAPs; to strengthen result-based policy making at central Government level; to help increase effectiveness of public expenditures by linking allocation of resources to clearly defined objectives.

Albania – PFM specialist on Supporting the Ministry of Finance, Line Ministries and the Department for Strategy and Donor Coordination for Strategic Plans Development, the Implementation of Medium Term Budget Program, Public Investment and Monitoring. Resident inputs into MTBP Document Redesign; Preparation of GDB Guidebook; Training of General Directorate of Budget and Training of Programme Management Teams and Policy Advice to General Directorate of Budget.

Kosovo – Public Expenditure Management Reform. Providing insights of the successes and challenges of Albania's model of public expenditure management to the senior management of Ministry of Finance and Line Ministries of Kosovo.

Albania – Public Expenditure Management Reform. Consultant (3 years) for Phase III of a DFID supported project to strengthen public expenditure management. Work under Phase III of the project focuses in particular on completion and implementation of new PEM legislation and procedures, capacity building, training and mentoring of Ministry of Finance and line ministry staff as well as staff supporting the Parliamentary public finance committee.

Albania – Public Expenditure Management Reform. Consultant (3 years) for Phase II of DFID supported project to strengthen public expenditure management. Work under the project includes revision of legislation; design of procedures and regulations to operate under the revised law on Managing the Budgetary System; development of a budget manual to reflect new legislation, systems and procedures; and design and implementation of a training programme to make new systems and procedures effective.

Albania – Policy and Budget Formulation. Providing mentoring support to the staff of the

Ministry of Labour and Social Affairs, Health, Education, Agriculture, Interior, Defence, Public Works and Transport, Foreign Affairs, etc. in the implementation of new policy review and public expenditure planning procedures.

Albania – Public Expenditure Analysis and Prioritisation. Providing in-service training to sector desk officers in the Ministry of Finance to allow them to competently fulfill their expenditure analysis role and in monitoring and providing support and advice on the policy design and review process to line ministry staff at sector level.

Albania – Lecturer of *Financial Management of Public Institutions*, Training Programme for Civil Servants organised by CIPFA and Centre for Excellence in Finance in Slovenia.

Albania – Member of Albanian Financial Supervisory Authority, appointed by Parliament to supervise and regulate all non-bank financial institutions and markets.

Albania – Member of Board of Directors of CREDINS Bank.

Albania – Vice Executive Director of Albtelecom, the Albanian state owned telephone corporation.

Kosovo - Trainer under Valu Add's contract in support of USAID's Community Infrastructure and Service Program, focused on water supply and sewerage enterprises in Kosovo. The training was in two critical management areas, Management Accounting and Financial Accounting.

Albania – Country Coordinator for SIFE Albania, a network of business student organisations (*University of Tirana, Shkodra, Vlora, Korça, Elbasan and Agricultural University*) promoting entrepreneurship and free market economy, which are members of SIFE (Student in Free Enterprise) located in Springfield, Missouri, USA

Albania – Initiator and Board member of Institute of Young Researchers, onwards a non-government research association established by a group of young academics.

Albania – President of *Business Students Club*, a non-government and non-political student organisation supported by SIFE (Students in Free Enterprise), University of Nebraska, Lincoln, USA. Organised the first *Business Students Club* in the Faculty of Economy, University of Tirana.

### **Publications**

*Individual Characteristics of Entrepreneurs in Transition Countries. The Albanian Case, co-author, article, "Contemporary Economics" Magazine, Volume 10, Issue 2, 2009, Warsaw, Poland*

*Performance Budgeting – challenges for linking policies to resources, co-author, International Conference on Economic & Social Challenges and Problems, 11-13 December 2008, Tirana*  
*Small Business, promoters of development, international evidence, co-author, Scientific Conference MIBES 2008, 4-6 July 2008, Larissa, Greece.*

*SME Financing and Development Barriers – An overview of South-East Europe, co-author, article, "Economy and Business" Magazine, Faculty of Economics, University of Tirana, November 2007, Tirana, Albania*

*The decision-making independence of the Boards of Directors – An important element of the corporate governance, co-author, article, 'Economy and Business' Magazine, Faculty of Economics, University of Tirana, April 2003, Tirana, Albania.*

*Ownership Structure Impact on Enterprise Behaviour – The Case of Albanian Privatised Enterprises – co-author of the research project and paper funded by Global Development Network, CERGE-EL, Prague, Czech Republic, 2003.*

*Albania in face of Central and East European countries in the field of privatisation – Comparison Study – conference paper held in the International Conference: 'Privatisation in Kosovo, Experiences from the Central and Eastern Europe – Possibilities and Challenges', co-author, January 21-22, 2002, Gjakova, Kosovo.*

*Corporate Governance Issues, co-author, article, 'Economy and Transition' Magazine, Albanian Center for Economic Research, No. 4(30), October – December 2001, Tirana, Albania.*

*Privatisation and its effectiveness in Albania, conference paper held in the Scientific Conference: 'Albania between Domestic Reforms and European Integration' organised by Bank of Albania, co-author, December 2001, Tirana, Albania.*

*Mass privatisation of enterprises and its post-privatisation impact on employment, conference paper held in the Scientific Conference: 'Development and Management of Economic Potentials*

in Transition’ organised by Faculty of Economy, University of Tirana and University of Nebraska, co-author, November 2001, Tirana, Albania.

*Financial Barriers to SME Development*, article, ‘Economy and Transition’ Magazine, Albanian Center for Economic Research, No. 2(24), April-June 2000, Tirana, Albania.

*The Internet and improvement of Distance Economic Education in Albania*, conference paper held in the Conference: ‘Development of Distance Education in Albania’ organised by University of Tirana with the support Phare Program, June 1999, Tirana, Albania.